

OUR SUCCESS RATE IS 4 TIMES THE NATIONAL AVERAGE

**Over \$36 MILLION
in Funded Projects!**

The staff at Grantmasters has the practical experience that other grant writers lack. We are Chiefs, line officers, firefighters, and administrative officers with over 80 years combined experience. We have initiated, funded, and managed projects leading to purchases of apparatus, PPE, fire fighting equipment, and facilities modifications. In addition to experiences in our own fire stations, we have helped Grantmasters' customers complete their grant awarded projects from specifications and bidding to final closeout paperwork. These ongoing projects and experiences allow us to see the "big picture" when it comes to funding grant projects.

We are a small group concentrating on service, follow through and ultimately grant funded projects for a select number of fire departments. We are not the biggest, or the cheapest, but we can assure you that you will receive top quality service, individual attention and ownership in your application beginning with our initial meeting all the way to funding.

Our Winning Process:

It's our job to provide our customers with the recommendations to assure that their project matches the highest funding priority possible. Our needs assessment that matches projects to funding priorities is first.

Next we pay close attention to the details of the grant application form and have a clear understanding of the questions and how they relate to the program.

A winning narrative must include the programs funding priorities, NFPA compliance, department specific data and project details. We work closely with the department and if needed manufacturers reps. to assure all questions are answered correctly.

Finally, our panel of independent Grantmasters "peer reviewers" gives your application a subjective review prior to submitting your application.



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GRANTMASTER\$ Emergency Services Grant Consultants



*Helping you WIN grants so your
Fire Department can get what it needs!*

Winning Testimonials:

Scott Zink, Fire Chief *Town of Olean*

Michael and th team at Grantmasters always seem to have the answer to my questions. If they don't know they tell me so, do a little research and thy are back to me with the correct answer. Their knowledge of the programs and funding priorities makes project development very easy for our department. Whenever FEMA calls looking for data, reports or other issues, Grantmasters is a telephone call away to help me understand what it is FEMA is really looking for and how to give them what they need. They always keep us up to date with program changes, deadlines and future opportunities. With back to back awards in 2014 and 2015 there was no doubt in our minds who was going to be writing our 2016 AFG application!

Anthony Ferone, Chief *Community Fire - Rescue*

I was referred to your company while visiting a neighboring department who had received grant funding. When asked about their success, they didn't hesitate to recommend Grantmasters. On their recommendation, we started using your services. Since then, our department has been very successful in funding for 2 of our 3 applications and our 4th is currently under review. These awards totaling over \$164,000, enabled us to purchase all new MSA G-1 SCBAs and fire gear for our entire department. The staff at Grantmasters is always available by phone or e-mail and assures the greatest detail when preparing our grant applications.

Andrew Doyle, President *Rapids Fire Company*

We work with Grantmasters because of their proven track record with our department and how easy it is. Michael asks me what I need, tells me what we can get and we go from there. I don't have stress or headaches, I answer the questions he provides and it is done. If we have problems or questions they are always addressed quickly. Our department has been working with Grantmasters for over 10 years because I don't have to worry about if it's right or wrong - I know it will be done right.

Dan Leven, Past Chief *Upper Mountain Fire Company*

In the last 10 years we have submitted 9 applications and received 5 awards. This is because of the hard work from the crew at Grantmasters. Their hard work and knowledge of the fire service has paid off big for us in getting us over \$325,000 worth of equipment. We have been able to upgrade and replace our SCBAs, our cardiac monitors for our ALS ambulances and acquire our very first ever set of hydraulic rescue tools. Working with Grantmasters has always been easy to do and they definitely help keep us on track with deadlines. Their staff's knowledge of funding priorities and their well written narratives have helped us stay ahead of the curve in the grant world. I wouldn't trust my company's grant application to anyone else.

Kelly Karst, Chief *Hinsdale Volunteer Fire Department*

Six awards for eight applications for my department is some of the best results anyone in our region is getting. Grantmasters gives you the entire start to finish service, they help with project development, quantity and cost assessments and ask the right questions to make sure no stone is left unturned. They will tell you the truth, they won't try to sugar coat a bad project just to take your money and they will spend the time required to make your application the best it can be. This level of service makes it easy to recommend the Grantmasters team to other districts and to our regional radio committee, who have used Grantmasters and have also received awards.



**Call the Grantmasters at 716.531.0888
to improve your chances of WINNING!**